# MAISON&OBJET PARIS

Present your products, target and inform professionals, optimise your participation.

### MÉDIA KIT

#### CONTACT OUR ADVERTISING AGENCY

REFLEXE : Messaline GUEDJ, Daniel VOLPILHAC Tel. +33 (0)6 80 26 13 31 — +33 (0)6 85 90 22 29 89, avenue du Maine 75014 Paris Tel. +33 (0)1 44 06 06 60 info@reflexe.net Maison&Objet has been setting the standard in the world of home interiors, both in France and worldwide. In addition to the twice-yearly trade show, it boasts a vast online community that's active all year round.

After such a long absence, we can't wait to see you again, and, with our new packages, help you showcase and sell your latest collections. Get in touch with us so that, together, we can make your participation in the fair a real success.



Maison&Objet is also an online community of qualified individuals ever on the lookout for new products and trends. For this community, Maison&Objet is both a go-to trend scout and a lifestyle sector during the key moment of its trade shows.

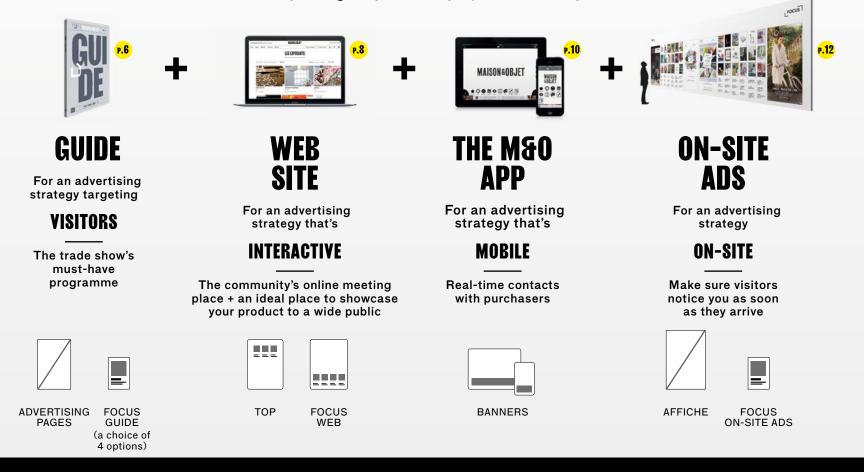
Maison&Objet keeps the buzz going in its community using a panel of various supports, which means you can manage your visibility as you see fit.

### CATCH THE EYE OF THE MARKET'S KEY PLAYERS

- 3 -



Whether you want a hard-hitting campaign during the trade show, or a continuous presence throughout the year, the print, digital and on-site poster platforms give you all the choice you need and can be tailored to suit your strategy. From 350 €. Customized package, Special display (XXL) on request.



**FOCUS FORMULA** <sup>e.4</sup>: put your products under the spotlight. Simple and effective, you choose the platform and the format, technical costs included. **FOCUS PACKAGE** e.5: Do you want visibility across 2, 3, 4 platforms? Constitute your very own bespoke package with an advantageous sliding price scale.



# **'FOCUS' OPTIONS**

- 4 -

#### MAXIMUM EFFICIENCY – MINIMUM COST

This illustrated selection of products with a 'shopping guide' feel provides a powerful incentive to visit the trade show. Simple and effective, you get to choose the media and the format, technical costs included.



AIRBORNE TODAY HALL 6 — STAND E104-F103

Editeur français depuis 1951 : Fauteuils AA, Collections Miss Trèfle et Impala. / French manufacturer since 1951: AA chair, Miss Trèfle and Impala collection.

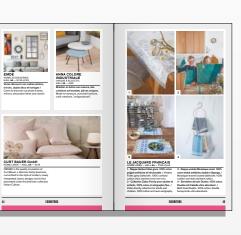
contact@airborne.fr www.airborne.fr

#### 3 possible formats:



1 or 4 visuals

T. + 33 (0)5 58 71 98 20





An illustrated selection of products presented in an editorial content style. Standard page layout: visual, brand name, hall, sector, stand no and short text.



DIGITAL MEETINGS 365 days a year

Highlights a small selection of brands and products.









LANGE SCALE - SMALL PRICE

An ensemble of advertising panels placed at the entrances to the trade show.





# **'FOCUS' PACKS**

- 5 -



Optimize your budget while receiving maximum exposure, both during and after the fair. Create your customized Package at a discounted rate, with technical fees included



#### **3 PACKS START 3 PACKS ESSENTIEL 3 PACKS EXCELLENCE** WEB SITE + GUIDE 1/4 PAGE + ON-SITE ADS WEB SITE + GUIDE 1/2 PAGE + ON-SITE ADS WEB SITE + GUIDE FULL PAGE + ON-SITE ADS **200**€<sup>EX-TAX</sup> 1 Focus Web plus link 1 Focus Web plus link ▶ 1,800 €<sup>EX-TAX</sup> 1 Focus Web plus link ▶ 2,500 + 1 Focus Guide 1/4 page + 1 Focus Guide 1/2 page + 1 Focus full page instead of **1,550 € EX-TAX** instead of 2,100 € EX-TAX instead of **2,900** € EX-TAX + 1 Focus on-site ad A4 + 1 Focus on-site ad A4 (choice of 1 or 4 visuals) + 1 Focus on-site ad A4 ▶ 2600 € EX-TAX 2 Focus Web plus link 2 Focus Web plus link > 3,600 €<sup>EX-TAX</sup> 2 Focus Web plus link + 2 Focus Guide 1/2 page + 2 Focus Guide 1/4 page + 2 Focus Guide full page instead of 4,200 € EX-TAX instead of 3100 € EX-TAX + 2 Focus on-site ad A4 + 2 Focus on-site ad A4 (choice of 1 or 4 visuals) 5.800 € EX-TAX + 2 Focus on-site ad A4 **3900**€<sup>EK-TAX</sup> E EX-TAX 3 Focus Web plus link 3 Focus Web plus link 3 Focus Web plus link + 3 Focus Guide 1/4 page + 3 Focus Guide 1/2 page + 3 Focus Guide full page

+ 3 Focus on-site ad A4

instead of 4650 € EX-TAX + 3 Focus on-site ad A4

instead of 6.300 € EX-TAX

(choice of 1 or 4 visuals) + 3 Focus on-site ad A4





## THE GUIDE

- 6 -

For an advertising strategy targeting visitors



### AN INDISPENSABLE COMPANION FROM THE OFF

If you only needed one thing, this would be it! All the essential details visitors need during and after the fair. Helps them search for exhibitors, for all that's new, for the trend spaces, events, talks, and for all the services available. Complimentary distribution at information desks, welcome areas, press lounges, the Club... and at all the strategic locations throughout the fair. An exceptional "take-up" rate both during and after the fair.





#### LIFESPAN

BETWEEN 6 MONTHS AND 1 YEAR

#### DISTRIBUTION

FREE OF Charge

Available at the trade show

### FORMAT 116 x 185 mm

#### CONTENTS

A general map, an alphabetical list of exhibitors and stand numbers, special spaces, events and places to eat.

Product selections made by exhibitors are found on the FOCUS pages.





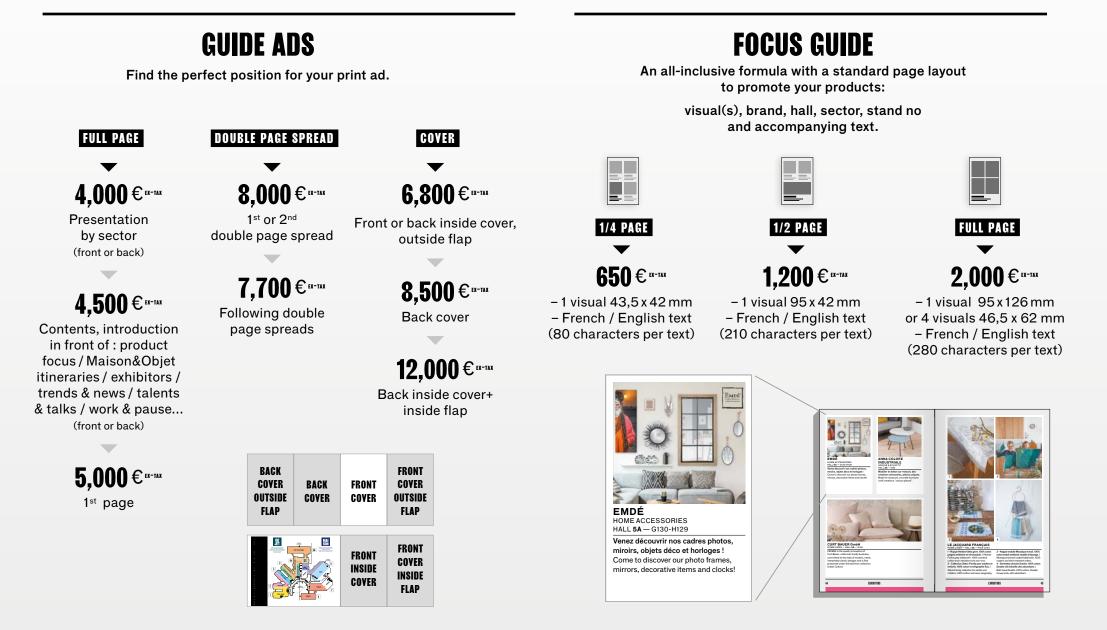


Format: 116 x 185 mm Circulation: 100,000 ex.

# THE GUIDE

-7-

For an advertising strategy targeting visitors





# THE WEB SITE

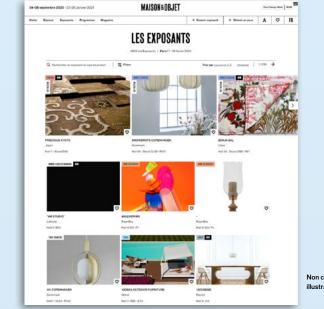
- 8 -

For your interactive advertising needs



### THE LIFESTYLE COMMUNITY'S ALL-YEAR-LONG VIRTUAL MEETING PLACE

This web site brings together the entire M&O community and is the go-to place for prospective purchasers. It's an attractive place to showcase products to members of the general public interested in design, decoration and lifestyle products and what's more, it's accessible 24 hours a day, 365 days a year wherever you may be.



Non contractual illustrations.



2,4 M VISITS / YEAR

#### AVERAGE VISIT DURATION

8 minutes

**90**% of purchasers sign up

in advance online

#### CONTENTS

Presents M&O, a review of each sector and the list of exhibitors, in addition to news items, practical information.





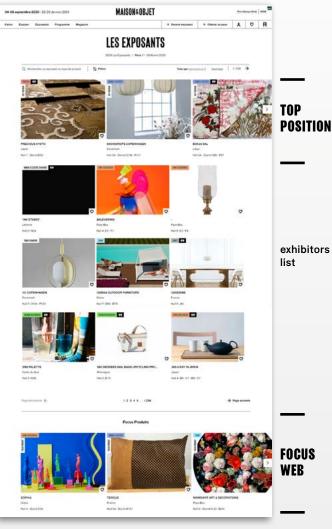
10 million page views and 2.4 million visits per year

# THE WEB SITE

-9-

For your interactive advertising needs





Non contractual illustrations.





### **TOP POSITION**

A position at the top of the frequently visited exhibitor list (in the Exhibitor Section, which is active for 6 months max per session) and a link to your product sheets, contact details and website: visibility guaranteed.

$\bullet$	$\bullet$	$\bullet$
<b>1,200</b> € <sup>ex-tax</sup>	<b>2,200</b> € <sup>ex-tax</sup>	<b>3,000</b> € <sup>EX-TAX</sup>
1x top position	2x top position	Зх top position

### **FOCUS WEB**

A small selection of brands and products are showcased at the bottom of every page in the Exhibitor Section (which is active for 6 months max per session), as well as on the pages / category, with a link to your product sheets, contact details and website.





# THE M&O APP

- 10 -

For your mobile advertising needs

CONTENTS

Maps, list of exhibitors,

agenda, installation, favourite,

personal 'my visit' space

where you can create your own

list of exhibitors and geolocate

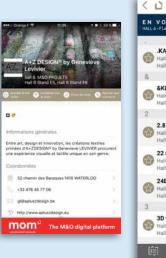
them during the trade show.



### **A VERITABLE PERSONAL ASSISTANT FOR YOUR VISIT TO THE TRADE SHOW**

Helps you find your way around with ease on the big day and access all the information you need: the list of exhibitors, maps, event and conference programmes etc. Meet the digital version of the Guide.







Agenda

Expositions



Non contractual illustrations

#### BANNERS

3 M displays in January 2020

DISTRIBUTED



times

USAGE

29,000

DOWNLOADS

each edition

530,000

Available on

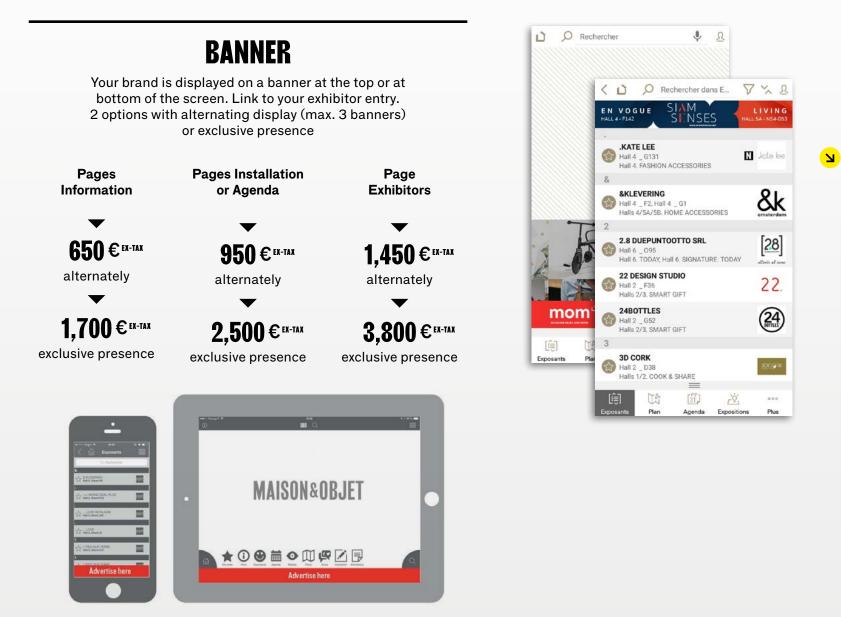


29,000 downloads each edition, 530,000 times

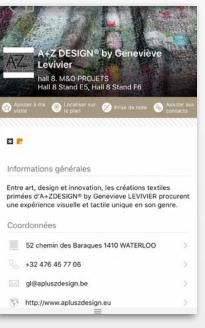
# THE M&O APP

- 11 -

For your mobile advertising needs



Link to your exhibitor entry or to your website



Non contractual illustrations.



# **ON-SITE ADS**

- 12 -

For an on-site advertising strategy



### GET YOURSELF NOTICED!

Get noticed by visitors as soon as they arrive at the trade show thanks to an ensemble of panels placed at the entrances.



#### ENSEMBLE

PANELS AT HALL ENTRANCES





### FORMAT

L7xH2m

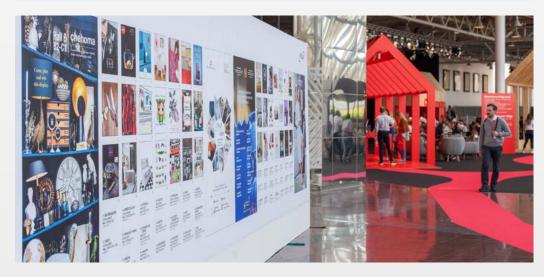
#### CONTENTS

4 poster (77 x 145 cm) and 36 focus (21 x 29,7 cm) spaces available

Choice of

### 2 formats

77 x 145 cm or 21 x 29,7 cm







Ensemble: 11 panels placed in the entrances

# **ON-SITE ADS**

- 13 -

SPECIAL DISPLAY ON REQUEST (XXL)

For an on-site advertising strategy

